Dear Supporters:

2020 was a monumental year for ASTEP! We took time to reexamine our purpose and move forward with clear intention. We faced several new challenges, but thanks to the success of the Sondheim 90th Birthday Celebration event, we were able to quickly adjust and serve our communities in new ways.

Working to support our community partners, we responded to unique and changing needs in real time. By transforming our programming to Zoom classes and hand-delivered Creative Activity Kits, ASTEP brought the arts to 1,413 students. Working alongside our community partners, we secured food deliveries that fed over 2,500 families in the South Bronx. Our weekly Wellness Wednesdays series hosted on Facebook brought together professionals of the healing arts and creative arts to foster wellness in the community. We renewed our commitment to the Black community through our Changemakers Scholarship, which provided financial support for two young Black visionaries pursuing higher education.

Though the year was challenging, as a community of artists we knew how to pivot and adapt. We have been overwhelmed by the compassion and resilience demonstrated by the ASTEP community this year, and we look ahead proud of what we were able to accomplish together. Thank you for being an important part of what we do - we truly would not be here without you.

MARY-MITCHELL CAMPBELL
Founder + Executive Director
Looking Back on 2020

Food Relief
ASTEP provided meals to over 2,500 people in the South Bronx
- 600 boxes of fresh produce
- 300 cases of yogurt
- 25 boxes of poultry

Bridging the Digital Divide
With limited in-person programming, we launched new initiatives to engage young people without screens
- 417 "Bridging the Digital Divide" educational packets
- 61 Creative Activity Kits

Changemakers Scholarship
In response to the Black Lives Matter movement, ASTEP created a scholarship for Black students pursuing higher education
- Two $1,000 scholarships awarded

Take Me to the World:
A Sondheim 90th Birthday Concert
The funds raised through the Sondheim concert allowed us to provide arts programming to 1,413 students in 2020
- 2.4 million views
- $550K raised
# FINANCES

## SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and grants</td>
<td>1,265,062</td>
<td>861,960</td>
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<tr>
<td>Government grant</td>
<td>134,500</td>
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<tr>
<td>In-kind contributions</td>
<td>72,716</td>
<td>57,424</td>
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<tr>
<td>Special events</td>
<td>32,560</td>
<td>139,622</td>
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<tr>
<td>Program fees</td>
<td>12,564</td>
<td>34,012</td>
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<tr>
<td>Other income</td>
<td>3,405</td>
<td>294</td>
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<tr>
<td>Interest and dividends</td>
<td>11,477</td>
<td>17,208</td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td><strong>1,532,284</strong></td>
<td><strong>1,110,520</strong></td>
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## EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>2020</th>
<th>2019</th>
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<tbody>
<tr>
<td>Salaries</td>
<td>498,885</td>
<td>497,049</td>
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<tr>
<td>Payroll taxes and benefits</td>
<td>155,871</td>
<td>167,437</td>
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<tr>
<td>Travel</td>
<td>3,256</td>
<td>69,989</td>
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<td>Boarding expenses</td>
<td>0</td>
<td>13,879</td>
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<tr>
<td>Professional fees</td>
<td>35,385</td>
<td>63,669</td>
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<td>Occupancy</td>
<td>47,716</td>
<td>24,424</td>
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<td>Insurance</td>
<td>6,019</td>
<td>5,297</td>
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<tr>
<td>Volunteer and student expenses</td>
<td>53,704</td>
<td>106,121</td>
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<tr>
<td>Essential needs</td>
<td>74,648</td>
<td>0</td>
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<tr>
<td>Contracted services</td>
<td>26,077</td>
<td>8,284</td>
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<tr>
<td>Business registration fees</td>
<td>2,932</td>
<td>3,942</td>
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<tr>
<td>Other operating expenses</td>
<td>29,523</td>
<td>16,061</td>
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<td>Bad dept expense</td>
<td>20,316</td>
<td>0</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>954,332</strong></td>
<td><strong>976,152</strong></td>
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</tbody>
</table>

**Fundraising** 33.4%

**Program Services** 40.8%

**Management and General** 25.7%
WHO TO THANK?

Board of Directors
CHAIR: Thomas FitzGerald | Director Of Business Development, Drivetrain
VICE CHAIR: Jaimie Mayer | Producer, Don’t Eat The Pictures Productions / Managing Director, Magic Theatre
SECRETARY: Sheryl Calabro | Associate, Weil, Gotshal & Manges
TREASURER: Sheri Sarkisian | Vice President, Compliance, Goldman Sachs
Laura Bray | Managing Director, Promontory Group, an IBM Company
Mark Canavera | Associate Director, Child Protection in Crisis Learning Network, Mailman School of Public Health, Columbia University
Laura Chittick | Executive Director, Corporate Client Banking, J.P. Morgan
Trupti Doshi | Foundation Grants Management and Nonprofit Development Professional
Steven Farkas | Director, BlackRock
Sameer Garg | Director, Aerospace, Defense & Government Services, RBC Capital Markets
Jacob Hadad | Partner/Director, Wesfair
Jeffrey Korn | Partner, Willkie Farr & Gallagher
Henry Sham | Managing Director, Head of US FIG, CIBC
Gabrielle Speaks | Director of Board Relations, Community Service Society

Program Facilitators
Marcus Crawford Guy | Tiffany Ramos | Karina Sindicich | Mo Letamendi | Lizzy Santiago | Will Thomason

Volunteer Teaching Artists
Kaitlyn Anderson | Michael Cerveris | Mariana Fresno
Ari Asfar | Bieje Chapman | Michael Gacetta
Yazmany Arboleda | Katherine Cherbas | Talley Gale
Iain Armitage | Jim Cocoliato | Kathryn Gallagher Jr.
Jacqueline A B. Arnold | Nicholas Connors | Jenn Gambatese
Matt Aronoff | Alexa Coppola | Gabriela Garcia
Ted Arthur | Michael Croiter | Twigguy Pucci Garcon
Annaleigh Ashford | Ashley Crowe | Alexander Gemignani
Kate Baldwin | Bill Curran | Asmeret Ghebremichael
Christine Baranski | Derrick Davis | Carina Goebelbecker
Gina Barba | Monica Davis | Mandy Gonzalez
Rebecca Baumwoll | Amalia De La Iglesia | Lino Gomez
Keith Bell | James De La Garza | Celia Rose Gooding
Laura Benanti | William Dehorney | Becca Gottlieb
Jill Blakeway | Zara Devlin | Alexander Goyco
Sierra Boggess | Elizabeth Doran | Raymundo Gutierrez
Summer Boggess | Elsa Dupuy d’Angeac | Leena S. Guptah
Austen Bohmer | Claybourne Elder | Mason Granger
Joan Borysenko | Abby Epstein | Josh Groban
Benedict Braxton-Smith | Melissa Errico | Todd Groves
Zahra Budhwani | Raul Espana | Chris Gurr
Caleb Burhans | Kim Exum | Jake Gyllenhaal
Kerry Butler | Anna Falvey | Ann Harada
David Buxton | Yvonne Farrell | James Harkness
Grace Canahuati | Beanie Feldstein | Neil Patrick Harris
Stephen Carlile | Kate Ferguson | Roe Hartrampf
Ryan Casey | Todd Firth | Satoko Hayami
Juanita Castro-Ochoa | Sutton Foster | Richard Heckman
Miguel Cervantes | Maria Friedman | Karla Helbert
WHO TO THANK?

Volunteer Teaching Artists

Erika Henningsen
Sarah Hewitt
Adrianna Hicks
Greg Hildreth
Kimberly Hill
Ana Holschuh
Anna Hulse
Robyn Huder
Tony Kadlec
Mike Karns
Judy Kaye
Steve Kenyon
Caitlin Kinnunen
Adda Kridler
Sean Allan Krill
Austin Ku
Mark Kudisch
Judy Kuhn
McKenzie Kurtz
Alex Lacamoire
Ricki Lake
Josh Lamon
Randi Landau
Linda Lavin
Judy Lee
Dani Lencioni
Katrina Lenk
Dawn Lewis
Catherine Linder
Kelvin Moon Loh
Dan Lipton
Emily Ludlow
Patti LuPone
Brittney Mack
Czarina Mada
Samantha Pistoressi
Manfredi
Nate Maryland
Ginna Claire Mason
X Mayo
Julie McBride
Isaell McCalla
Rob McClure
Audra McDonald
Evangel Mcvicker
Juliana Mesa
Ainsley Melham
John Riddle
Lindsay Roberts
Matt Rodriguez
Sebastiani Romagnolo
Giancarlo Romero
Michael McCorry Rose
Tanehsa Ross
Aaron Rossini
Julia Rutkovsky
Nikhil Saboo
Nisha Saboo
Lea Salonga
Caesar Samayo
Midori Samson
Dayana Sanchez
Brian Santiago
Lizzy Santiago
Jared Schonig
Stephen Schwartz
Michael James Scott
Margo Seibert
Sara Seiver
Kyle Selig
G Serrano
Thom Sesma
Nick Shakra
Philip Sheegog
Andre De Shields
Jennifer Simard
Ryan Simmons
Meg Smith
Matt Smallcomb
James Snyder
Mara Sokolow
Roshelle Spears
Kimber Elayne Sprawl
Susanna Stahlmann
Elizabeth Stanley
Bobby Steggert
Mark Stephens
Cody Jamison Strand
Meryl Streep
Billy Stritch
L. Steven Taylor
Mark Thrasher
Themblem Tshuma
Brigid Transon
Aaron Tveit
Brandon Uranowitz
Julie Vantrease
Antonietta Vivas
Jessica Vok
Jeanna de Waal
Barbara Walsh
Adrienne Warren
Andrew Watkins
Micki Weiner
Will Wells
NaTasha Yvette Williams
Amra-Faye Wright
Paul Wontorek
Tony Yazbeck
Larry Yurman
Meg Zervoulis
Chip Zien

Supporters

$5,000+
Anonymous
Lindsay Chambers
Laura Chittick and Graham Goodkin
Raymond Esposito
Jeffrey + Gheña Korn
Alex Lacamoire
Adam Levin
Theresa Martinac
Elizabeth + Matthew Salem
Henry Sham
Pedro Torres-Mackie

Sandra Baron
Wade Blumstein
Mayne, Blumstein & Fingold CPAs LLP
Dianne Brandi
Jack Callahan
Mike Capps
Trupti Doshi
August Eriksmoen
Tim Federle
Calvin Filippone II
Katherine Fox-Glassman
Mark Gordon
Frances Hanckel
Nancy Harrington
Craig Harwood
Matthew Hoidal
Kendall Hull

$1,000+
Lou Adler
Scott Brown and Alex Fitzpatrick
Darren Bagert
Gregory Diskant and Sandra Baron
Kevin Bianchi
Wade Blumstein and Mayne, Blumstein & Fingold CPAs LLP
Dianne Brandi
Jack Callahan
Mike Capps
Trupti Doshi
August Eriksmoen
Tim Federle
Calvin Filippone II
Katherine Fox-Glassman
Mark Gordon
Frances Hanckel
Nancy Harrington
Craig Harwood
Matthew Hoidal
Kendall Hull

Daniel Ivasycn
Garrett Jones
Richard Kayne
Alice Kocsis
Carol Leif
Elizabeth Lenke
Deborah Lesser Nagar
Merceditas Z. de Padua and Elizabeth A. Lotterhos Jennifer Manocherian
Gerald Marth
Ken McGee
Ellen McManus
Mark Mitchell
Mr. Newman
Catarina Nilsson
Brian O'Neil
Rick Pappas
David Pierce
Dean Pitchford

James R Chambers
Seth Radwell
Thomas Rainer
Tug Rice
Ms. Gina Robertson
Holly Rom
David Rosen
Nikhil + Nisha Saboo
Elizabeth Salem
Sheri Sarkisian
Gail Schorr
Thomas Schumacher
Mark Sendroff
Marc Shaiman
Bill Shea + Frank Selvaggi
Richard Shelton
Ted & Mary Jo Shen
Mr. James L. Simon
Jodi Stephens
Jessica Stokes
WHO TO THANK?

Brian Sullivan
Emily Grishman and Susan Sampliner
Bernard and Phyllis N Sussman
Michael Vermut
Krista Vernoff
Tom Viola
Zachary Walkine
Benjamin Whiteley
Barbara Whitman
Beth + Allan Williams

$400+
Anonymous
Audrey Aborn
Mr. Andrew Aloe
Susan Anastasio
Eric Andersen
James Ansin
Chris Avery
Mr. and Mrs. Baccellieri
Oliver Bacon
Stephen Bardin
Elizabeth Berens
Alexander Bernstein
Jamie Bernstein
Paul Bianchi
The Bisesto Family
Valerie Blechar
David Bowie
Barry Braksick
Kenneth Brickman
Thomas Brown
Todd Brown
Ben Butler
Jess Cagle
Ron Chernow
Russ Cox
Steve Cox
Scott Cramton
Kenneth Cribbs
Iris Dart
Mark Davis
G Brent Dawson
Debra Demartini
Mark Dichter
Jennifer Dineen
Mary Anne Doran
Casey Duffy
Hillary Dutton
Rachel Ehrentreu
Sam Ellis
Leonie Elphinstone
Dorothy Evans
Debbie Fierro
Thomas FitzGerald + Sheryl Calabro
Clint Reener
David Gallorese
Michael Garet
Michael Giannini
Julie Goldberg
Davor Golub
Robyn Goodman
Jane Gordon
Joseph Gratz
Kimala Gray
Sarah Green Vaswani
Marah Gubar
Michelle Gutt
Ted & Kathleen Halloran
Paul Hanneman
Janet Hardin
Timothy Hay
Allan Heinberg

Cristy Hill
William Hill
Larry Hirschhorn
Lawrence Hirschhorn
Jennifer Howlett
Pamela Hurst-Dellapietra
Jennifer Hyrkin
Jim Jones + Joseph Langworth
Gregory Juedes
Mary Juedes
Bob and Wendy Kenney
Lillian E Kraemer
Judith Krupp
Carol Lafferty
Mel Marvin
Richard McElvain
Jamie McGonnigal
Ed Micone
Richard Mishaan
Nik Modi
Mr. Scott Neil Newman
Tony Origlio
William Paul
Sarah Paulson
Lynn Pedersen
Carol Port
Michael Price
Earl Retif
Charles Rhee
Paul Robinson
Judith Rodes
Lizanne Rosenstein
Janice Ruff
Bruce + Karen Sabath
Nancy Sarkisian
Dick Scanlan
Luciano Scatozza
Sandefur Schmidt
Eric Schwartz
Cynthia Sears
Paul Seavey
Steve Sedberry
Sunny Sessa
Susan Silcox
Steven Silva
Nita Silverman
Michele Silvey
Brenda Smith
Susan Smith
Clare Smout
Randy + Dianne Sora
Gabrielle Speaks
Michael Spitzer
Brian Stansifer York
Marina Steinberg
Scott Stern
Georgia Stitt + Jason Robert Brown
Judy Sund
Holland Taylor
Brian Terr
Cynthia Underwood
Lana Ursprung
Melody Valdez
Keith Voos
Katie Ward
Carol Warshawsky
Laura Wasserman
Scott Wasserman
Dr. Rachael and Mr. Richard Wells
Pricilla Wenneman
Lucille Werlinich
Christine Yurgaites